MB 3/5/03

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

NNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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Reguired of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/02	_ AND ENDING	12/31/02
<u> </u>	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: Sal. Oppenheim Jr. & CIE.	Securities, Inc	2.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			
450 Park Avenue			
	(No. and Street)		
New York	NY	100)22
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF PER Fred J. Gulino	SON TO CONTACT IN RI	EGARD TO THIS REPO	ORT (212) 888-863
		. (2	Area Code – Telephone Number
B. ACCC	UNTANT IDENTIFIC	CATION	
Pustorino, Puglisi & Co.,	LLP		
•	Name – if individual, state last, fin		
515 Madison Avenue	New York	NY	10022
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			PDO-
☐ Public Accountant			MUCESSED
☐ Accountant not resident in Unite	ed States or any of its posse	ssions.	PROCESSED MAR 1 1 2003
	FOR OFFICIAL USE OF	NLY	THOMO
,			FINANCIAL
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

l, Fred J. Gulino	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statem Sal. Oppenheim Jr. & CIE. Securit	ent and supporting schedules pertaining to the firm of
of December 31 ,20	02 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal o classified solely as that of a customer, except as follows:	fficer or director has any proprietary interest in any account
VERONICA D. DE LOS SANTOS Notary Public, State of New York No. 01DE6066570 Qualified in Queens County Commission Expires Nov. 19, 2005	Signature Vice President Title
Veronical lo 6 Sats 2/21/03 Notary Public	
This report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Pa (f) Statement of Changes in Liabilities Subordinated to (g) Computation of Net Capital.	
 □ (h) Computation for Determination of Reserve Require □ (i) Information Relating to the Possession or Control F □ (j) A Reconciliation, including appropriate explanation Computation for Determination of the Reserve Req □ (k) A Reconciliation between the audited and unaudite 	Requirements Under Rule 15c3-3. In of the Computation of Net Capital Under Rule 15c3-3 and the
consolidation. (I) An Oath or Affirmation.	
 (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found 	to exist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain portio	ons of this filing, see section 240.17a-5(e)(3).

PUSTORINO,
PUGLISI
& CO.,LLP
CERTIFIED PUBLIC ACCOUNTANTS

515 MADISON AVENUE NEW YORK, NEW YORK 10022 (212) 832.1110 FAX (212) 755.6748



INDEPENDENT AUDITOR'S REPORT

Board of Directors Sal. Oppenheim, Jr. & Cie. Securities, Inc.

We have audited the accompanying statement of financial condition of Sal. Oppenheim Jr. & Cie. Securities, Inc. as of December 31, 2002, and the related statements of operations, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sal. Oppenheim Jr. & Cie. Securities, Inc. as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole.

The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

PUSTORINO, PUGLISI & CO., LLP

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New York, New York January 21, 2003

SAL. OPPENHEIM, JR. & CIE. SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

ASSETS

Cash and cash equivalents Commissions receivable from affiliates Due from affiliate Other receivables Prepaid expenses Corporate tax refunds receivable Furniture, equipment and leasehold improvements,	\$ 898,590 66,545 102,825 1,167 3,912 397,631
at cost, net of accumulated depreciation and amortization of \$124,638 Deposits	35,448 10,950
Total Assets	\$1,517,068
LIABILITIES AND STOCKHOLDER'S EQUITY Liabilities Accrued expenses Corporate taxes payable	\$ 225,315 1,779
Total Liabilities	227,094
Stockholder's Equity Common stock - \$.01 par value: Authorized - 1,000 shares Issued and outstanding - 100 shares Additional paid-in capital	1 584,307
Retained earnings	705,666
Total Stockholder's Equity	1,289,974
Total Liabilities and Stockholder's Equity	\$1,517,068

SAL. OPPENHEIM, JR. & CIE. SECURITIES, INC. STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2002

Revenue:	
Commissions from affiliates	\$ 951,718
Investment income	33,480
Total Revenue	985,198
Expenses:	
Salaries	1,167,503
Payroll taxes and fringe benefits	140,569
Office expense, supplies and related	21,391
Communications	22,116
Rent	78,181
Professional and consulting fees	27,892
Equipment and related	17,886
Financial data	78,172
Travel and entertainment	161,235
Regulatory fees	1,793
Depreciation and amortization	20,086
Franchise taxes	8,793
Total Expenses	1,745,617
Net Income Before Income Taxes	(760,419)
Income Tax Benefit	354,654
Loss from continuing operations	(405,765)
Loss on sale of business segment to an affiliate	(567,057)
Net Loss	\$ (972,822)

SAL. OPPENHEIM, JR. & CIE. SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2002

	Number of Shares	Common Stock \$.01 Par Value	Additional Paid-In Capital	Retained Earnings	Total Stockholder's Equity
Balances, January 1, 2002	1,000	\$1	\$584,307	\$1,678,488	\$2,262,796
Net loss				(972,822)	(972,822)
Balances, December 31, 2002	1,000	<u>\$1</u>	<u>\$584,307</u>	\$ 705,666	<u>\$1,289,974</u>

SAL. OPPENHEIM JR. & CIE. SECURITIES, INC. STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS FOR THE YEAR ENDED DECEMBER 31, 2002

There are no liabilities which were subordinated to the claims of general creditors.

SAL. OPPENHEIM, JR. & CIE. SECURITIES, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2002

Cash Flows From Operating Activities:	
Net Loss	\$ (972,822)
Adjustments to reconcile net loss to net	
cash used in operating activities:	
Depreciation and amortization	20,086
Accretion of discount on government securities	
Unrealized gain on investments	
Changes in operating assets and liabilities:	
Commissions receivable from affiliate	(717)
Due from affiliate	(102,825)
Other receivables	628,718
Prepaid expenses	(881)
Corporate tax refunds receivable	(340,265)
Corporate taxes payable	(8,220)
Accrued expenses	(77,438)
•	
Net Cash (Used) by Operating Activities	(854,364)
Carlo Diana Duran Innocessing Residents	÷
Cash Flows From Investing Activities:	(20 420)
Purchases of capitalized assets	(10,419)
Net Cash (Used) by Investing Activities	(10,419)
Net (decrease) in cash and cash equivalents	(864,783)
Cash and cash equivalents, beginning of year	1,763,373
Cash and cash equivalents; end of year	<u>\$ 898,590</u>
Supplementary Information:	
Corporate income tax refunds received	\$ 14,390

SAL. OPPENHEIM, JR. & CIE. SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2002

Note 1 - Significant Accounting Policies:

Sal. Oppenheim Jr. & Cie. Securities, Inc. (the "Company") was incorporated on June 17, 1988 under the laws of the State of Delaware. The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) pursuant to Section 15 of the Securities Exchange Act of 1934 and is a member of the National Association of Securities Dealers, Inc. (NASD).

The Company is a wholly-owned subsidiary of Sal. Oppenheim Jr. & Cie., a limited partnership formed under the laws of the Federal Republic of Germany.

Business:

The Company's principal business is introducing German and Swiss securities transactions on a fully disclosed basis to its parent, for which it receives one-third to all of the total commission charged on each transaction. The Company's clients which are institutional, are located principally throughout the United States.

Depreciation and Amortization:

Depreciation and amortization of property and equipment is provided for by the straight-line method over the estimated useful lives of the respective assets.

Cash and Cash Equivalents:

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Revenue Recognition:

The Company recognizes commissions as earned on a trade date basis.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 2 - Profit Sharing Plan:

The Company has in place a Section 401(k) plan with a matching provision which covers substantially all full-time employees. The expense associated with this plan was \$12,650.

SAL. OPPENHEIM, JR. & CIE. SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2002

Note 3 - Net Capital Requirements:

The Company is subject to the SEC Uniform Net Capital Rule (rule 15c3-1) which requires the maintenance of a minimum net capital, as defined, of the greater of \$100,000 or one-fifteenth of aggregate indebtedness, as defined. As of December 31, 2002, the Company had net capital of \$671,496 which exceeded its requirement by \$571,496. Additionally, the Company must maintain a ratio of aggregate indebtedness to net capital of 15:1 or less. As of December 31, 2002 this ratio was .34:1.

Note 4 - Commitments and Contingencies:

The Company is committed to a lease for office space at a fixed rate plus allocable expense increases as follows:

Year	ended	December	31,	2003	84,700
Year	ended	December	31,	2004	84,700
					<u>\$ 169,400</u>

Note 5 - Current Vulnerability Due to Certain Concentrations:

Currently, the Company's revenue is based on introducing German and Swiss stocks to its clients. If conditions affecting the level of activity of purchases and sales of these stocks from the United States should prove unfavorable in the future, this would affect operating results adversely.

The Company maintains its cash deposits at a major multinational commercial bank.

Note 6 - Corporate Income Taxes:

The provision for income tax benefit consists of refunds to be received by carrying back the current year's net taxable operating loss. The Company has net operating carryforward losses available of approximately \$350,000 to offset future taxable income.

Note 7 - Sale of Segment of a Business to an Affiliate:

Effective December 31, 2002 the Company sold its net assets and obligation resulting from its general partner interest in Sal. Oppenheim 900 Third Avenue LP (the "Partnership"), which is an investor in a New York City office building to another affiliated entity. The net loss of the sale of this business segment was \$567,057.

SAL. OPPENHEIM JR. & CIE. SECURITIES, INC. COMPUTATION OF NET CAPITAL DECEMBER 31, 2002

Total stockholder's equity from statement of financial condition		\$1,289,974		
Less: Non-allowable assets, as follows: Commissions receivable from affiliates Other receivables Due from affiliate Prepaid expenses Property and equipment, net Deposits Corporate tax refund receivables	\$ 66,545 1,167 102,825 3,912 35,448 10,950 \$ 397,631	618,478		
Haircuts on government securities Undue concentration on government securities				
Net Capital		\$ 671,496		
COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS DECEMBER 31, 2002				
Minimum net capital required		<u>\$100,000</u>		
Minimum dollar net capital requirement based on one-fifteenth of aggregate indebtedness		<u>\$ 15,139</u>		
Net capital requirement (greater of the above)		<u>\$100,000</u>		
Excess net capital		<u>\$571,496</u>		
Excess net capital at 1000%		\$648,787		
COMPUTATION OF AGGREGATE INDEBTEDN DECEMBER 31, 2002	ESS			
Total A.I. liabilities from statement of financial condition		<u>\$227,094</u>		
Ratio of aggregate indebtedness to net capital		<u>.34</u>		

SAL. OPPENHEIM JR. & CIE. SECURITIES, INC. EXEMPTION PROVISION UNDER RULE 15c3-3 DECEMBER 31, 2002

An exemption from Rule 15c3-3 is claimed based on exemption (k)(2)(i).

SCHEDULE III

RECONCILIATION OF NET CAPITAL (RULE 15c3-1)
PURSUANT TO RULE 17a-5(d)(4)
DECEMBER 31, 2002

There were no reconciling items from the Focus Part II filed for the quarter ended December 31, 2002.

PUSTORINO, PUGLISI & CO.,LLP

CERTIFIED PUBLIC ACCOUNTANTS
515 MADISON AVENUE
NEW YORK, NEW YORK 10022
(212) 832.1110 FAX (212) 755.6748



Board of Directors
Sal. Oppenheim Jr. & Cie. Securities, Inc.

In planning and performing our audit of the consolidated financial statements and supplemental schedules of Sal. Oppenheim Jr. & Cie. Securities, Inc. (the Company), for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

PUSTORINO, PUGLISI & CO., LLP

Pusturino, Pruglia + Co., CCP

New York, New York February 18, 2003